



Conditions of Sale 2022



## POWER TOOL SOLUTIONS

#### MATERIAL REMOVAL



#### **BOLTING**





#### **IMPACT WRENCHES**



#### **LIGHT ASSEMBLY**







## **CORDLESS ASSEMBLY**



#### **FINISHING**



#### **PERCUSSION**



#### **DRILLING/TAPPING**



#### **PULSE TOOLS**



## **DISCOUNT SCHEDULE**

#### Tier 1

- 50% off General Industrial Tools
- 40% off Industrial Tools (note by
  in the Tool Price List)
- 30% off Premier Product Lines (not in Tool Price List)
- 30% off Accessories

#### The following must apply:

- ➤ Stock Order Minimum of \$7,500
- ➤ Eagle Purchases of \$20,000+ in previous 12-month period
- ➤ Forecasted purchases of 20% + above previous 12-month period

## Tier 2

- 40% off General Industrial Tools
- 30% off Industrial Tools (noted by
  \* in the Tool Price List)
- 20% off Premier Product Lines (not in Tool Price List)
- 30% off Accessories

#### The following must apply:

- ➤ Stock Order Minimum of \$4,000
- ➤ Eagle Purchases of \$5,000+ in previous 12-month period
- ➤ Forecasted purchases of 20% + above previous 12-month period

## Tier 3

- 30% off General Industrial Tools
- 20% off Industrial Tools (noted by
  \* in the Tool Price List)
- 25% off Accessories

#### The following must apply:

- ➤ Stock Order Minimum of \$2,500
- ➤ Eagle Purchases of \$2,500+ in previous 12-month period
- ➤ Forecasted purchases of 20% + above previous 12-month period

Authorized Service Center: Yes No

(If yes, include Eagle Service Center Agreement)

• 40% off Eagle Parts

#### **All Tiers**

Repair Parts: 30% off list price

## **CONDITIONS OF SALE**

#### **PRICES**

All prices are in US dollars, subject to change without notice. This Conditions of Sale replaces all other Conditions of Sale and Discount Agreements.

#### **OPENING ORDER**

Minimum order required. (See Discount Schedule)

#### **ANNUAL PURCHASES**

Minimum purchases required. (See Discount Schedule)

#### **TERMS**

2% - 20 Days, Net-30 Days. \$50.00 minimum order.

#### **SHIPMENTS**

EXW Portland, Oregon.

#### **RETURNS**

No merchandise may be returned without prior authorization and assignment of a Returned Materials Authorization (RMA). All returns are subject to a restocking charge. Returned product must not be more than two years old and must be in new and resalable condition. Product purchased under special promotion is subject to review for stock rotation or return.

#### **STOCK ROTATION**

No merchandise may be returned without prior authorization, proof of purchase and assignment of a Returned Materials Authorization (RMA). Annual 2:1 net dollar value w/o restocking/return charge.

#### **WARRANTY**

Eagle Group warrants our products to the original user against defective material or workmanship for a period of one (1) year from the date of purchase. The distributor should return the product, freight prepaid, to Eagle's warehouse or authorized warranty service center.

Eagle Group reserves the right to determine whether the product failed because of defective material, workmanship or other causes. Failure caused by accident, alteration, misuse or ordinary wear and tear is not covered by this warranty.

Eagle Group will, at its discretion, repair or replace products covered under warranty. Eagle Group, or its authorized service representatives, must perform all warranty repairs. Any repair to the product by unauthorized service representatives voids this warranty. The rights under this warranty are limited to the original user and may not be transferred.



POWER TOOL SOLUTIONS

## **CONDITIONS OF SALE (Cont.)**

#### **MINIMUM ADVERTISED PRICE (MAP)**

Eagle Group, a Division of AIMCO, actively supports the advertising and promotion of its products by its domestic dealers and sales representatives through graphic materials provided by Eagle Group at no or nominal cost.

Effective April 1, 2016, a policy requiring a Minimum Advertised Price (MAP) on all Eagle Group products will be in effect. This policy applies only to U.S. and Canadian dealers and sales representatives. Eagle Group has implemented this MAP policy to preserve its strong reputation for providing customers with high value products and valued after sales support. We greatly appreciate the efforts of all resellers to distribute Eagle Group's products and support its customers.

The MAP policy shall work under the following guidelines:

- The MAP for all Eagle Group products shall be no more than 20% less than the published list price provided in the Eagle Group Tool Price List.
  - MAP pricing is established by Eagle Group and may be adjusted by Eagle Group at its sole discretion. The MAP policy applies to all advertisements of Eagle Group products in any and all media, including, but not limited to, flyers, posters, coupons, mailers, inserts, newspapers, magazines, catalogs, mail order catalogs, email newsletters, email solicitations or Internet. Internet auctions may not display or have reserved bid or other acceptable prices below the MAP price. The inclusion in advertising of free or discounted products with a product covered by the MAP, if it has the effect of discounting the advertised price of the covered product below the MAP, constitutes a violation of the MAP policy.
- The MAP policy is not applicable to any in-store advertising that is displayed only in the store and not distributed to any customer(s). MAP

- applies only to advertised prices and does not apply to the price at which the products are actually sold or offered for sale to an individual consumer within the dealer's retail location or over the telephone. Eagle Group dealers and sales representatives remain free to sell these products at any prices they choose.
- This MAP policy does not establish maximum advertised prices. All dealers and sales representatives may offer Eagle Group products at any price in excess of the MAP. Eagle Group's MAP policy is not intended to limit the ability of any dealer to advertise that "they have the lowest prices" or, they "will meet or beat any competitors price", that consumers should "call for a price" or phrases of similar import as long as the price advertised or listed for the products is not less than MAP.
- Eagle Group reserves the right, without prior notice, to terminate or reduce discount pricing to any dealership or sales representatives that, in Eagle Group's sole discretion, fail to abide by the terms of the MAP policy. By continuing to accept Eagle Group's product on or after April 1, 2016, all dealerships and sales representatives agree to be bound by the MAP policy.



## WHAT IS IMPORTANT IN YOUR ASSEMBLY PROCESS?



Using Eagle Group's industry standard PERQ formula guarantees that we will provide the best solution to fit your needs

Eagle Group and its distributors evaluate each process based on the Productivity, Ergonomics, Reliability and Quality (PERQ®) determine formula to company's unique blend of the PERQ® elements. Eagle Group then provides tooling that will enhance that mix. The end result is a production or maintenance process that runs efficiently, produces high quality products, and does so at the lowest possible cost.

Combining PERQ® with Eagle Group's vast experience and unequaled service will enable the customer to succeed in the global marketplace.

## PRODUCTIVITY

#### Speed and efficiency of the process

Whether a large automotive manufacturer building several hundred vehicles daily, or an electronics company producing individual, custom-made components, Eagle Group provides products and services that allow each company to work at their ideal pace in order to keep its processes running efficiently.

## RGONOMICS

#### Relationship between the person and the process

Eagle Group focuses on providing products that are lightweight, quiet, and easy to operate, with minimal torque reaction and low vibration. These features allow assemblers to do their job in the safest possible manner and help manufacturers avoid the often hidden costs of workplace injuries.

## RELIABILITY

### Total cost of tool maintenance and repair

Eagle Group helps manufacturers face the challenges of maintenance, repair, and lost labor time by offering a tool series for limited use, limited maintenance, or limited budget. By combining economic products with a detailed and flexible service-training program, Eagle Group ensures its tools will meet the customer's expectations of reliability.

## QUALITY

# Ability of the tool to adhere to process requirements

The most important challenge faced by most companies is to meet its customer's demands for quality. Eagle Group tools are tested and proven to meet the most stringent engineering specifications. Eagle Group backs those tools up with its innovative Auditor torque measurement products. This allows manufacturers to focus on their most important goal — creating a quality product.

## **APPLICATIONS**



#### Woodworking

- · Precision Drilling
- Honing
- Hole Sawing
- Wood Boring
- Counter Sinking
- Wire Brushing
- Sanding
- Routing



#### Welding

- Surface Prep Work
- Material Removal
- Grindina
- Polishing
- Ship Building



#### **General Assembly**

- White Goods
- Furniture
- HVAC
- RV/Modular Home
- Van Conversion
- Windows
- Recreational Marine



#### **Automotive**

- Auto Body Work
- Small Engine Work
- Wheel Applications
- Maintenance & Repair



#### **Fabrication**

- Sheet Metal
- Fiberglass
- Plastic
- Deburring



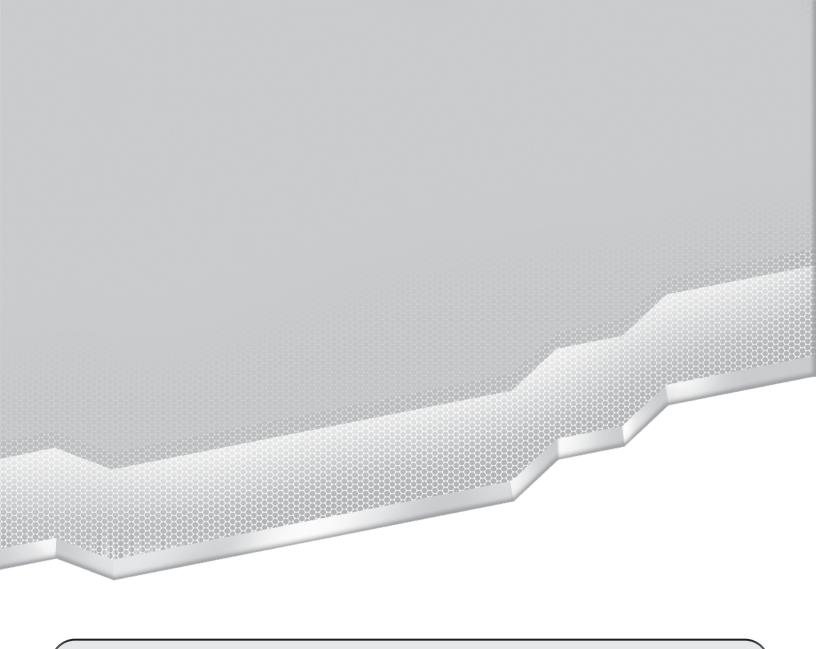
#### **Foundries**

- Blending
- Smoothing
- Cleaning

## THE EAGLE GROUP DIFFERENCE

A portfolio designed for a variety of customers and customer use requirements

- Economic tool series for limited use, limited maintenance, or limited budget
- Ergonomic series for safer and more comfortable use
- Industrial and Premier series for specific process and safety improvements
- All supported under the AIMCO umbrella of service and support





#### **AIMCO CORPORATE HEADQUARTERS**

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